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                              Motions
     UNITED STATES DISTRICT COURT
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     SOUTHERN DISTRICT OF NEW YORK
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     IN RE: GLOBAL BROKERAGE, INC.
     f/k/a FXCM, Inc. SECURITIES LITIGATION 17 Civ. 916 RA
                                              17 Civ. 955 RA
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                                              March 1, 2018
                                              11:07 a.m.
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     Before:
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                           HON. RONNIE ABRAMS,
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                                              District Judge
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                               APPEARANCES
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     THE ROSEN LAW FIRM,
          Attorneys for plaintiffs
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     BY: PHILLIP KIM, Esq.
          JOSH BAKER, Esq.
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                      Of counsel
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          Attorneys for defendants
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     BY: PAUL R. BESSETTE, Esq.
          ISRAEL DAHAN, Esq.
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                      Of counsel
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(In open court)

(case called)

THE COURT: Good morning. I scheduled today's conference to discuss defendants' motion to dismiss and the motion to strike. Defendants requested oral argument. I do believe that I have enough information at this point to rule, but that being said, I am happy to hear either or both of you out and can keep an open mind. If you would like to be heard, I am happy to hear you.

MR. BESSETTE: Thank you, your Honor. Would you rather I speak from counsel table or the podium?

THE COURT: Whatever your preference is. Just speak into the microphone, please. Thank you.

MR. BESSETTE: I'll be brief since you said you fully have taken a look at the issues. I just want to underscore that the motion to strike, it is not clearcut based on the case law in this circuit. We had Lipsky on one side --

THE COURT: And there is a split in the district.

MR. BESSETTE: There is. The most important, the crucial point I think to be made here is that none of the plaintiffs' cases, OSC, any of the others they've cited, allow the wholesale cutting and pasting of another no-admit, no-deny settlement or other complaints.

At most both Gilbert and some of the district court cases from Gilbert say, sometimes bolstering allegations for

scienter or knowledge or some other aspect, it may be appropriate to cite those, but no case in this district or in the Second Circuit allows what plaintiffs are trying to do, which is the wholesale cutting and pasting of another settlement into this case.

THE COURT: Let me ask you a question. Is the real problem with this complaint from your perspective really a problem with 12 (b)(6), in the sense is it the cutting and pasting, or is it the fact they haven't added particularized facts they need to include?

MR. BESSETTE: I think that is an excellent. It is really both. As Judge Torres noted in the Deutsche Bank case, if you don't particularize the allegations especially for securities fraud, unlike the no-admit, no-deny settlements with the regulators and complaints which are consumer facing, not investor actions under 10b-5 governed by PSLRA, you can't block-quote a bunch of statements and give the block, the notation on for every block of false and misleading statements they're false and misleading for the same reasons.

You can see that very easily, and we underscored this in the brief and it brings the point home that, for example, in some of the block-quotes, plaintiffs say well, there are false and misleading statements in the 2011 10-Ks, 2012 10-Qs and 10-K, and the 2013 10-Qs for the first two quarters, and those are false and misleading because of statements Mr. Niv made

after, in October 2013. That shows you the reason you can't have these block-quotes in a style in which plaintiffs have done, and they haven't done any additional work beyond what is in those settlements, and that is why it is a 12 (b)(6) PSLRA problem.

THE COURT: Thank you.

Would you like to be heard, Mr. Kim.

MR. KIM: Yes, your Honor, just briefly to address some of the arguments Mr. Bessette had made.

I think the issue of whether a securities fraud complaint can contain the allegations here of the regulatory complaint, I believe if you look at the Lipsky case and make a close reading of the Lipsky case, it makes clear it is limited to the facts of that case.

In that case, what happened was there was an SEC complaint that involved a different registration statement that was then the one that was at issue. The court there affirmed the striking of that complaint because it was immaterial, and because that SEC complaint had nothing to do with the registration statement at issue, and that as a result, it shouldn't be considered.

That is a similar reading that Judge Cote had in the VNB Realty case and Bank of America. In that case, she says the issue isn't really -- the way she read that case is the limited reading of that case, not the broad application of it.

She did credit the allegations in a related complaint and then looked at it whether or not it met the PSLRA requirement.

What is different in this case is this isn't just a regulatory action where someone got a slap on the wrist. I have seen a lot of consent order settlements that are very vague, that say this person violated some various regulatory rules and, as a result, we're punishing them.

This has specific findings of fact, and if you look at the Rule 11 cases, the K-1 case that talks about whether you can rely on an SEC complaint or regulatory action, logically it makes sense that you can because the fact that FXCM set up Effex Capital, gave them a \$2 million interest-free loan, that is a fact that will be admissible at some point, right?

It is not a fact that is going to be inadmissible later on. That is a fact that if the New York Times had written an article, if they had written an article and said we looked into FXCM and this is what we found, we found they set up Effex Capital, which turned out to be a sham, that Effex Capital was set up by FXCM, there were secret commissions, that Effex Capital received favorable treatment, and that FXCM was driving the trading volume up to 50 percent of the trading volume to Effex Capital, an entity that they had a 70 percent interest insofar as they got 70 percent of the profits of FXCM.

So the notion that, you know, the notion that now FXCM didn't control Effex Capital or that they were unknowing of the

wrongful conduct is just not plausible on the facts. I think the crux of their argument is well, you can't consider it, but I don't think any of the cases cited on the 12 (f) issue take the position that you shouldn't look at the underlying either complaint, the underlying findings of fact to determine on a case-by-case basis, to determine whether the court would credit such allegations.

The Second Circuit said that in this case, with these facts, you know, they're going to be stricken, not that in every case. I would say in this case, this is a situation where this is a very serious fraud. Let's not forget as a result of these penalties, these people agreed to never work in the industry again, and then this company agreed as a part of a resolution, and with findings of fact, that they would no longer operate in the United States.

When the information hit the market, the stock went down 50 percent. This is not some sort of a little regulatory issue that we're trying to trump up into a securities fraud. This is a very serious fraud. It appears from the regulatory material that the NFA and CFTC was investigating for a long time. The findings of fact indicate there was evidence they cite, they cite e-mails, and if you look at some of the language in the cases that reject pleadings, they always say something we shouldn't consider a complaint at the preliminary stages.

From what I can tell and from these orders, it was clear that the CFT and NFA conducted extensive discovery. We allege in the complaint there are examinations in 2013, they were asking questions about this for years, and it wasn't until the end of the class period when this information came out.

One other thing to put Lipsky in context, that was from 1977. That was not a PSLRA case. That is not a case here where discovery is stayed, arguably back then they could have conducted discovery. It would have been a little suspicious that they would talk about a registration statement that wasn't even the one at issue, and presumably they had the tools at hand to conduct discovery. It would have been fair for a court to say that is immaterial. We don't have that situation here. I don't think in a PSLRA case where discovery is stayed, you know, the defendants can have it both ways.

Unless the court has any other questions?

THE COURT: Just one question that is not related to what we were just talking about. Do you concede the relationship between Effex and FXCM, whatever the nature of that relationship, ended in 2014?

MR. KIM: Well, I concede that the defendants contend that they canceled this contract which we claim was part of the sham transaction. I think the NFA says something like we believe this continued through at least 2014.

In the complaint, we say we believe it continued

through 2016, but clearly if you take a fair look at the complaint, most of the facts that we have of particularity deal with conduct from 2014 and before.

THE COURT: All right. Thank you very much.

Nothing that has been said today changes my view in terms of the complaint and the motion to dismiss. The parties are both familiar with the consolidated class action complaint and the facts alleged therein, so I am not going to recite them here on the record. In the interest of moving the case along quickly, I am going to jump into the legal issues and I am going to rule orally today. I encourage you all to obtain a transcript of today's ruling.

For the reasons that I will explain, I am denying defendants' motion to strike, and I am granting defendants' motion to dismiss, but I am going to do so without prejudice and I am going to grant plaintiffs' leave to amend. When they do so, plaintiffs should carefully consider defendants' arguments in this oral ruling and respond appropriately in their proposed amended complaint or their amended complaint, as I'm authorizing them to file one, if they have a good-faith basis for doing so.

As the parties are aware, claims under Section 10(b) of the Exchange Act must meet the requirements of Rule 9(b) of the Federal Rules of Civil Procedure and of the Private Securities Litigation Reform Act (PSLRA), 15 U.S.C. Section

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78u-4(b). Rule 9(b) requires a plaintiff to, among other things, specify the statements that the plaintiff contends were fraudulent and explain why the statements were fraudulent.

ATSI Communications, Incorporated 493 F.3d at 99. The PSLRA similarly requires a plaintiff specify each statement alleged to have been misleading and the reason or reasons why the statement is misleading. That is from Section 78u-4(b)(1).

To state a claim under Section 10(b), Rule 10b-5, and Section 20 (a), plaintiffs must allege the defendants:

One, made misrepresentations or omissions of material fact;

Two, with scienter;

Three, in connection with the purchase or sale of the securities;

> Four, upon which plaintiffs relied; and Five, that the plaintiffs' reliance was the proximate

cause of their injuries. ATSI, 493 F.3d at 105.

First I'll briefly address defendants' motion to strike all the allegations drawn from the unadjudicated CFTC ordered and NFA complaint.

As the parties recognize and as we discussed this morning, there is a split within this district as to how to interpret the Second Circuit's Lipsky case. That is 551 F.2d 887. I reviewed the relevant cases, and I am most persuaded by the judges who have adopted a narrower reading of Lipsky.

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particular, I found particularly persuasive Judge Cote's reading of Lipsky in the VNB Realty case, 2003 WestLaw 5179197, with which Judge Torres also agreed in the Deutsche Bank case, 2017 WestLaw 4049253.

As Judge Cote explained, Lipsky does not create a per se rule that all excerpts from unadjudicated consent orders and complaints must stricken. Rather, the question should be, as always, whether Rule 12(f) applies. That rule permits striking a complaint only of redundant, immaterial, impertinent or scandalous matters, and as the Circuit explained in Lipsky, motions to strike should be denied unless it can be shown that no evidence in support of the allegation would be admissible and there is a strong reason to strike the complaint.

Although the consent order and complaint on which plaintiffs rely here may not be admissible evidence themselves, at this stage I agree with plaintiffs that they need only allege facts that, upon their information and belief, will likely lead to admissible evidence in discovery. See in re:

OSC Securities Litigation, 12 F.Supp.3d at 622. If plaintiffs uncovered evidence of their allegations through discovery, that evidence would likely be material and relevant. Thus, defendants have failed to show there is a strong reason to strike the complaint, and I am denying their motion.

I'll note, however, that fraud allegations can be made upon information and belief only where the matters alleged are

peculiarly within the opposing party's knowledge and plaintiffs state with particularity all facts on which that belief is formed, as they're required to do under 15 U.S.C. Section 78u-4(b(1). See the Loreley case, 797 F.3d, at 180.

Plaintiffs certainly could do a better job in their complaint of stating with particularity all facts on which their information and belief is founded and is stating the basis or fair view the information is peculiarly within the defendants' knowledge. If plaintiffs fail to substantiate their allegations with specific facts as necessary under the PSLRA Rule 9, however, that will be a problem under Rule 12(b)(6) and not under 12(f). Plaintiffs will have an opportunity to provide more detailed allegations, to the extent that they can do so, in good faith because I am granting defendants' motion to dismiss without prejudice, for the reasons I'll now explain.

Before I turn to the substance of defendants' motion to dismiss, I'll briefly address the parties' disputes over what external materials are appropriate for me to consider at this stage. Even on a motion to dismiss, the court may consider any written instrument attached to the complaint, statements or documents incorporated into the complaint by reference, legally required public disclosure documents filed with the SEC, and documents possessed by or known to the plaintiff and upon which it relied in bringing this suit.

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That's from ATSI Communications, 493 F.3d at 98.

Accordingly, I am taking judicial notice of the existence and internal contents of all publicly available, legally required SEC filings that the parties have submitted. I am denying, however, defendants' request to take judicial notice of the various other documents they attach to their motion papers. I am doing so without prejudice for now, because none of the documents are necessary to my decision today.

Because I am not considering the exhibits that are not SEC filings for now, I am denying plaintiffs' request to file a sur-reply to respond to those documents.

In defendants' motion, they argue that the complaint must be dismissed under Rule 12(b)(6) on the basis plaintiffs have failed to plead with sufficient facts, failed to plead sufficient facts to state a claim under Rule 10b-5, and Section 20(a).

As for defendants' 10b-5 arguments, they first argue that plaintiffs have failed to satisfy the PSLRA and Rule 9(b)'s heightened pleading requirements for identifying and explaining the allegedly fraudulent statements. In particular, defendants note how the complaint uses long block-quotes from the relevant filings and then simply repeats an identical explanation for why those long excerpts are fraudulent or misleading.

I agree with defendants on this point. The Second Circuit has repeatedly stated that plaintiffs must demonstrate with specificity why and how individual statements are false. Simply stating that they're false is not enough. See the Rombach case, 355 F.3d at 174.

Similarly, this Court should not have to search the long quotations in the complaint for particular false statements and then determine on its own initiative how and why the statements were false and how other facts might show a strong inference of scienter. That is a quote from the Boca Raton Firefighters case, 506 Fed.App'x at 38.

Yet that is exactly what the complaint here requires. Plaintiffs' block-quote long statements from the FXCM's SEC filings throughout their complaint. And then plaintiffs explain why those block-quoted statements are false with the same paragraph listing the same four reasons for every set of statements despite the fact that those statements vary, sometimes slightly and sometimes significantly from filing to filing.

Indeed, an identical paragraph with those purported reasons is pasted in 12 places in the complaint. Paragraphs 126; 136; 146; 153; 163; 174; 189; 200; 209; 220; 229; and 242.

The four reasons listed in those paragraphs are as follows:

One, from September 4th, 2019 through at least 2016,

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FXCM engaged in false and misleading solicitations of its retail foreign exchange customers by concealing its relationship with its most important market-maker, Effex, and by misrepresenting that its NDD platform had no conflicts of interest with its customers;

Two, FXCM was earning illicit profits on its NDD platform, as it was on both sides of its customers' trades through its arrangements with Effex, in direct contravention to its stated core business;

Three, FXCM and defendant made false statements to NFA about the company's relationship with Effex;

Four, as a result, defendants' statements about FXCM's business operations and prospects were materially false and misleading and/or lacked a reasonable basis at all relevant times.

The same four reasons are also listed as explanations for why defendants' Sarbanes Oxley certifications are false and misleading in 13 other places, with just one additional purported reason, which was that, "the accompanying financial statements were false as they failed to consolidate Effex and failed to disclose material related-party transactions involving Effex."

These four or five -- and I am referring to these as explanations of falsity -- are applied indiscriminately to a wide range of different types of statements. Yet the

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explanations fail to actually explain why many of those types of statements are false.

For example, plaintiffs repeatedly cite as fraudulent SEC filings where FXCM states the percentage of its total net revenues or total trading revenues that its retail trading segment accounted for, but it is unclear from the complaint why plaintiffs are saying that those statements are false and misleading. I can't tell whether plaintiffs are contesting the precise percentage quoted, let alone why plaintiffs believe that any such misstatement was material or why they believe there was scienter as to those particular statements. plaintiffs are complaining only about the emphasis defendants placed on the importance of the retail trading revenue, then they still have not explained with particularity why that was a misrepresentation.

Similarly, plaintiffs completely fail to explain in their complaint, as opposed to in their papers responding to defendants' motion to dismiss, why defendants' statements of their belief that their agency model aligns their interests with those of their customers was materially false or misleading to investors.

Plaintiffs concede in their papers that if this is a statement of opinion, plaintiffs must plead the defendants did not actually hold that belief to plead its falsity, but nowhere in the complaint do they actually make such allegations.

There are many other examples of statements listed or block-quoted as misleading or false, with no particularized explanation. Some of those statements change slightly but perhaps materially from section-to-section in the complaint compared just, for example, the block-quoted text in Paragraphs 152 and 162, for example, but there is no explanation of how or why these differences might matter.

There are other parts of the complaint that similarly failed to meet the heightened pleading standard, and I am not going to go through all of these problems now.

In short, plaintiff cannot circumvent Rule 9 and the PSLRA simply by, "Employing the same conclusory formula multiple separate times to cover all of the allegedly material misrepresentations" a quote from the Deutsche Bank case, 2017 WestLaw 4049253.

Plaintiffs complaint, thus, "does not comport with our exhortation that plaintiffs must demonstrate with specificity why and how each statement is materially false or misleading.

Boca Raton Firefighters, 506 Fed.App'x at 37-38.

And if plaintiffs seek to allege certain material omissions, they must allege a duty to disclose particular facts. See In re Lululemon Securities Litigation, 14 F.Supp. 3d at 572. Moreover, even if I were to consider the four or five reasons cited by plaintiffs, those reasons are extremely conclusory and at times have no conceivable relation to the

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statements they purport to explain.

For example, it is unclear to me why FXCM and Defendant Niv's allegedly false statement to the NFA about the company's relationship with Effex could explain why FXCM's other statements in its SEC filings were false. plaintiffs' generalized explanation all of defendants' statements about FXCM's business operations and prospects were materially false and misleading and/or lacked a reasonable basis at all relevant times because of the allegedly sham relationship between FXCM and Effex is far from the level of specificity required by Rule 9 and the PSLRA.

To survive a motion to dismiss under these standards, plaintiffs need to make it clear what exactly they're saying was false and misleading and they need to allege specific facts demonstrating that falsity. The conclusory and circular reasoning currently in the complaint falls well short of that standard.

Furthermore, plaintiffs must allege facts allowing this Court to conclude that the statements were false at the time that they were made. See in re: Lululemon Securities Litigation, 14 F.Supp.3d at 571. If the plaintiffs amend their complaint, they should be sure to specifically allege the time period during which they say defendants had the allegedly improper relationship with Effex and to state the facts upon which they base those allegations.

Defendants also argue that plaintiffs have failed to allege scienter with particularity. For the reasons I've already said, it is difficult to allege scienter with particularity when the fraudulent misstatements or omissions have not been identified or explained with particularity, but even as to the statements which plaintiffs have arguably identified and explained sufficiently, they must do more to properly plead scienter.

Generally speaking, plaintiffs can allege scienter by establishing motive and opportunity or by demonstrating the strong circumstantial evidence of conscious misbehavior or recklessness. See the ECA case, 553 F.3d at 198. In their papers, plaintiffs seem to concede that they have not alleged motive and opportunity, but rather focus on the individual defendants' access to information about the alleged true nature of the relationship between FXCM and Effex Capital and alleged attempts to cover up the purported relationship. When plaintiffs rely on the "strong circumstantial evidence" test without alleging motive, the strength of the circumstantial allegations must be correspondingly greater. That is a quote from the ECA case, 553 F.3d at 198.

To allege fraudulent intent under plaintiffs' theory, plaintiffs must do more than allege the individual defendants were aware of the order-flow arrangement with Effex. Plaintiff must allege sufficient facts as to each defendant to make it

cogent and at least as compelling as any opposing inference that the defendants' statements, whatever they were, were made with fraudulent intent. Part of that was a quote from the Tellabs case, 551 U.S. at 314.

I am not persuaded at this point plaintiffs have met the pleading requirement. When plaintiffs amend their complaint, they should clarify exactly what facts form their basis for believing each defendant was not acting on a good-faith basis and their attempts to preserve corporate formalities between Effex and FXCM were legally and financially sufficient to avoid fraudulent statements. Plaintiffs must also focus on why there was intent to defraud investors as opposed to customers.

Now I'll turn to plaintiffs' Section 20(a) claims against the individual defendants. Although I can dismiss this claim on the same grounds that I've articulated already, I am going to further advise plaintiffs that as I explained in the Lihua International Securities Litigation, 2016 WestLaw 1312104, plaintiffs must plead culpable participation by each of the individual defendants with particularity in order to state a claim under Section 20(a).

Thus, plaintiffs must do more than simply state, as they have done in the current complaint, each of the individuals was aware of or recklessly disregarded the fact that the false and misleading statements were being issued

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concerning the company. Rather, plaintiffs must allege facts sporting a strong inference of scienter for each particular alleged misrepresentation. They have not done so in the current version of the complaint. This, therefore, is an alternative ground for dismissing the 20(a) claims without prejudice.

Look, I can imagine ways in which some of the statements buried in the block-quotes from defendants' annual reports may be actionable, but plaintiffs need to tease apart the statements in the various filings, organize them in a useful way, and explain why and how exactly each particular statement or category of statements was fraudulent. And then they need to provide specific facts supporting a strong inference of scienter for those statements.

To the extent the plaintiffs are relying on information and belief as they seek discovery of admissible evidence going forward, they must also state with particularity the facts on which they are basing their information and belief as well as the basis for their view that the knowledge they seek is particularly within defendants' possession.

For these reasons, I am denying the motion to strike. I am granting the motion to dismiss with prejudice. I am also denying plaintiffs' request to file a sur-reply. I'll allow plaintiffs to amend their complaint, and I hope that they take the opportunity to respond in good faith to the arguments

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defendants have already raised as well as the points that I've made in this ruling.

How much time do you think you need?

MR. KIM: 35 days, your Honor, just so that we can get the transcript and parse through the decision.

THE COURT: That is fine. I want to say April 6th.

MR. KIM: That works.

THE COURT: If I said "with prejudice," I meant "without prejudice." I think I was just looking at the transcript. I think I misspoke. It is clearly without prejudice because I am granting leave to amend. You will have until April 6th to file your amended complaint, and how long would defendants like to respond?

MR. BESSETTE: If we can have 30 days, your Honor? THE COURT: That is fine. So why don't we say May 7th is the Monday, so why don't we say May 7th for a responsive pleading. Is there a need for a red-line version of the amended complaint from defendants' perspective?

Is that not necessary?

MR. DAHAN: Your Honor, if it is going to be a wholesale rewrite, probably not. I am sure we can figure it out.

THE COURT: Why don't we figure it out. Assume we'll get the amended complaint by April 6th, have responsive pleading by May 7th, and to the extent you feel it is

I31JGLOM Motions necessary, you'll let me know. All right. Are there any applications at this time? MR. KIM: Not from plaintiff, your Honor. MR. BESSETTE: No, your Honor. THE COURT: All right. Thanks. Have a nice afternoon, all. (Court adjourned)